# APEX 泰鼎 Sam Wu, May 16<sup>th</sup>

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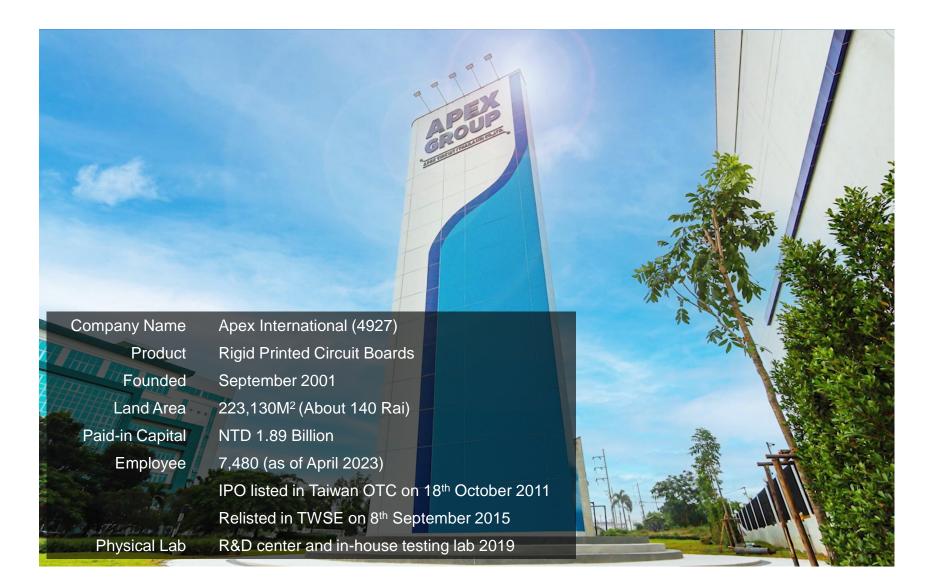


 Apex's statement of its current expectations are forward looking statements which are subject to significant risks and uncertainties. Actual results may differ materially from those contained in any forward looking statements.

本簡報資料中所提供之資訊並未明示或暗示的表達或保證其具有正確性、完整性、或可靠性,亦不代表本公司、產業狀況或後續重大發展的完整論述。

#### **Company Profile**





#### **Certificates**





#### **APEX Plan Expansion**





#### Apex 2

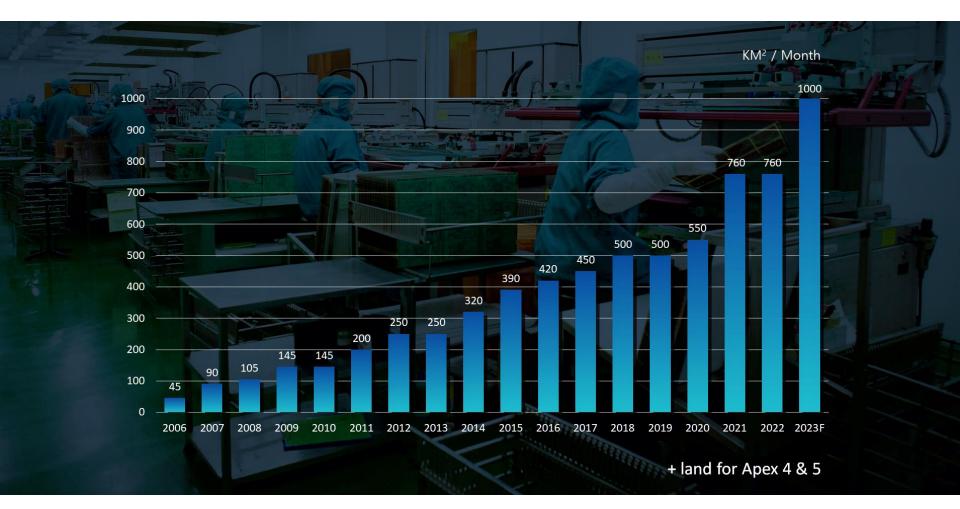
Full Capacity: 280,000 m<sup>2</sup>/Month MP: 2014

Apex 3 Full Capacity: 400,000 m<sup>2</sup>/Month MP: 2H2021 Apex 4

Next Plan

#### **Product Capacity**





#### **Global Presence**





#### **Senior Management Team**





#### **Objectives & Culture**





#### **Valuable Customers**





Canon

Epson

Kyocera

**Brother** 

Pioneer



Arcelik

Airties

Sungrow HKC

Skyworth Freebox Technicolor Sagemcom



Bosch

Sony Panasonic Sharp Toshiba Daikin Mitsubishi Sanda



LG Samsung SL Humax

#### **EMS** Partner

Pegatron Foxconn Jabil Goertek

New Kinpo Group

Flextronics

Gemtek

Mitrastar

Amazon Western Digital Commscope ΗP Watchfire Daktronics

#### **Proven Capability**





#### **Best Supplier Awards**







# **2023 First Quarter Financial Results**

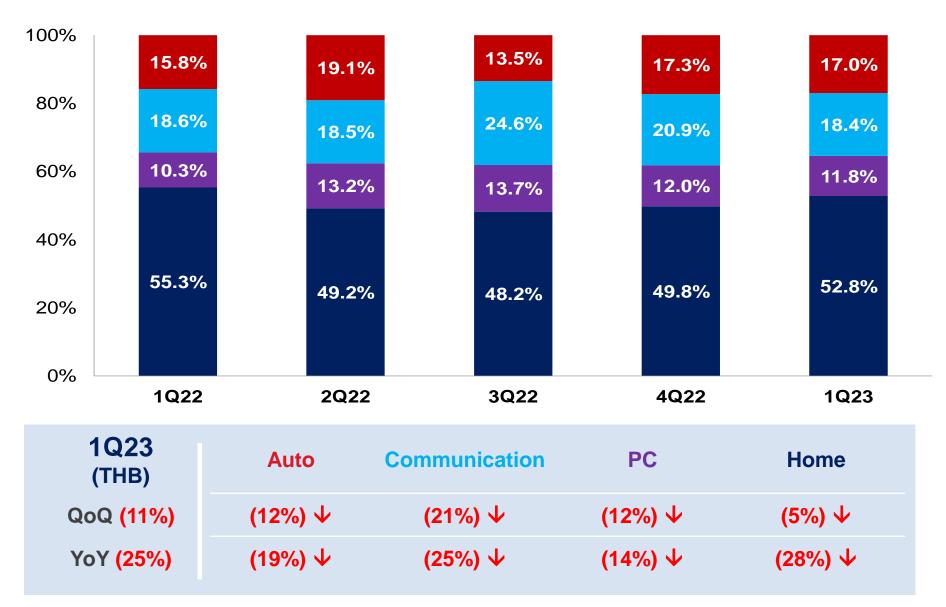
# **Quarterly Results: (QoQ/YoY Comparison)**



(NTD)	1Q23	4Q22	QoQ	1Q22	YoY
Revenue (THB)	3,683M	4,151M	-11.3%	4,888M	-24.7%
Revenue (NTD)	3,294M	3,591M	-8.3%	4,145M	-20.5%
Gross Profit	390M	540M	-27.7%	855M	-54.4%
Gross Margin	11.8%	15.0%		20.6%	
Operating Profit	(41M)	89M	-145.6%	412M	-109.9%
Operating Margin	(1.2%)	2.5%		9.9%	
Net Profit Attributable to Owners of Parent	(95M)	42M	-327.1%	414M	-122.8%
Net Margin	(2.9%)	1.2%		10.0%	
EPS	(0.50)	0.22	-327.3%	2.18	-122.9%

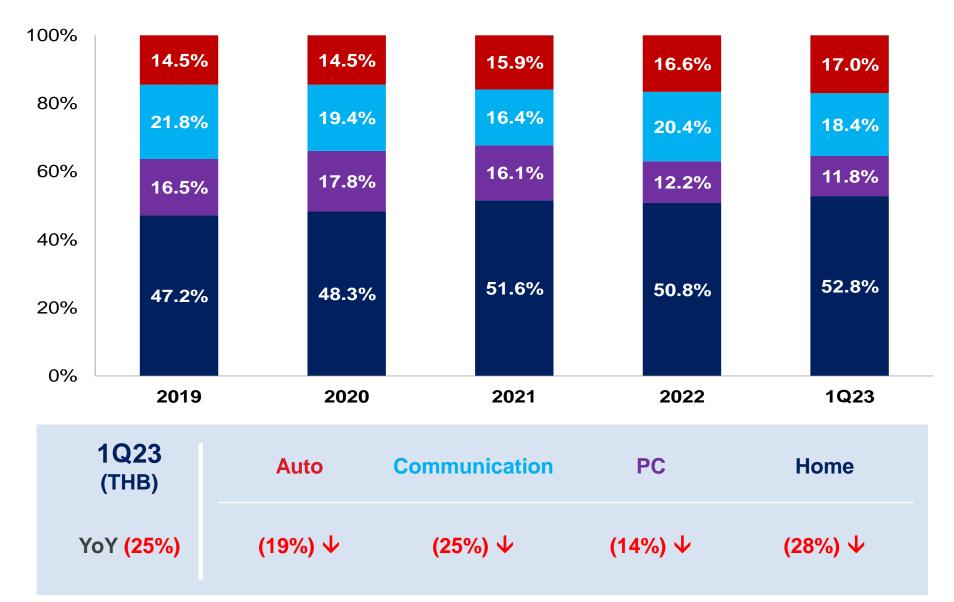
# **Quarterly Revenue by Product Mix**





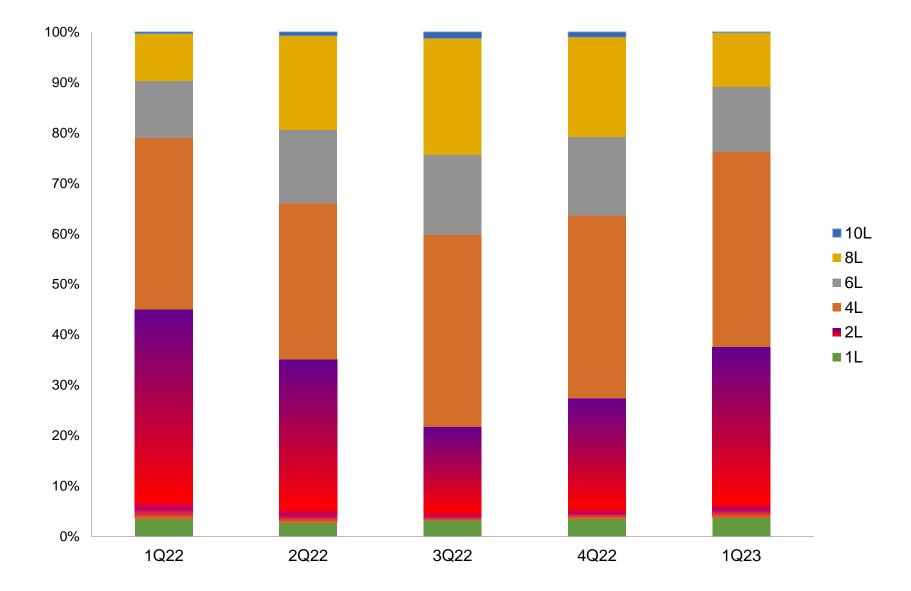
# **1Q23 Revenue by Product Mix**





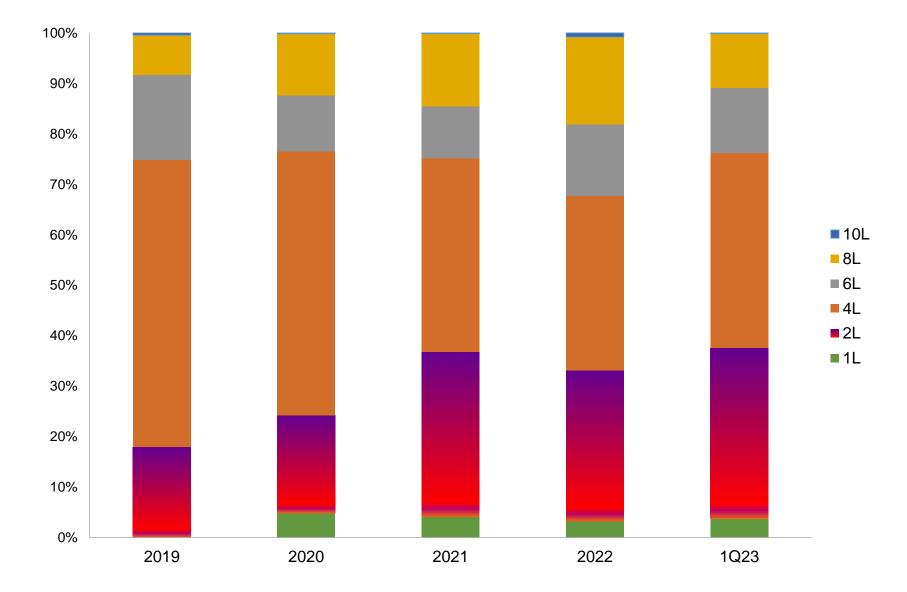
#### **Quarterly Revenue by Layer Count**





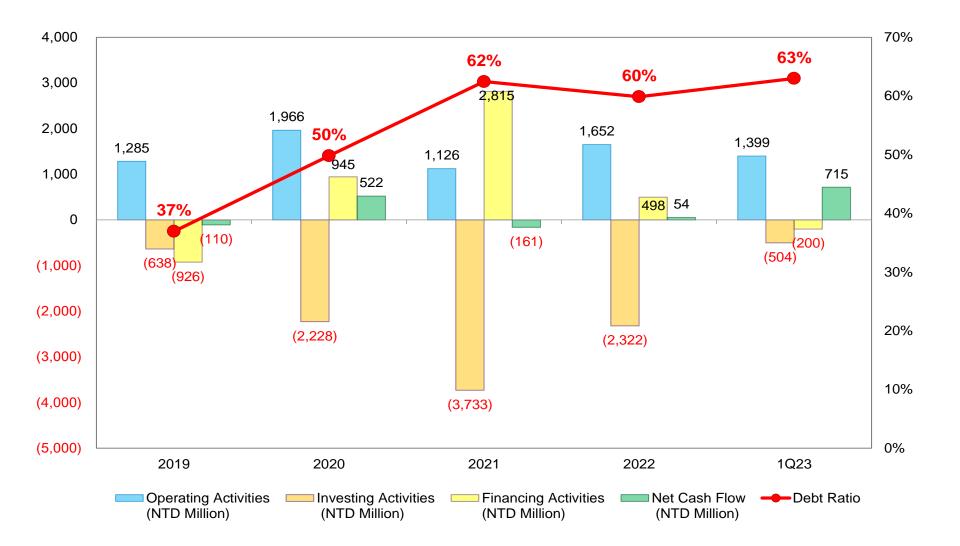
#### **1Q23 Revenue by Layer Count**





#### **Cash Flows**





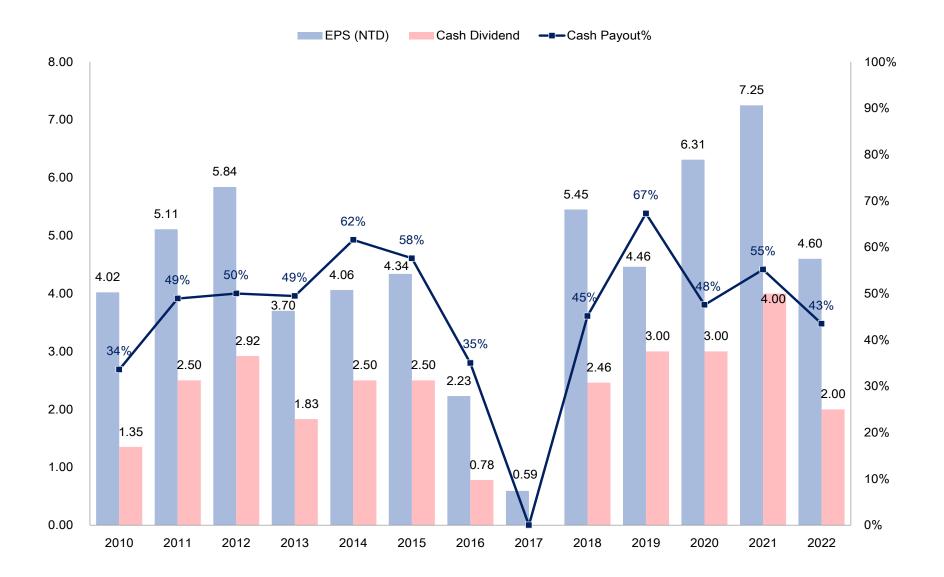
# **Dividend Policy**



Year	Cash Dividend	Stock Dividend	EPS	AGM Date
2022	2.00 (Note1)	-	4.60	May 31
2021	4.00	-	7.25	May 24
2020	3.00	-	6.31	July 2
2019	3.00	-	4.46	June 5
2018	2.46	-	5.45	June 5
2017	0.00	-	0.59	June 15
2016	0.78	0.32	2.23	June 15
2015	2.50	-	4.34	June 15
2014	2.50	-	4.06	June 2

#### Note 1: Based on fully-diluted shares

# **Dividend Policy: Average of Cash Payout is 46%**<sup>–</sup>



APE





# APEX ESG From Compliance to Competitiveness



Top 6-20% in Corporate Governance Evaluation for 8 years.







#### **APEX GREEN Project**







Warehouse



Canteen



Head Office



Water Treatment

# APEX ESG: From Compliance to Competitivenes

#### For more information, please refer to APEX's ESG report and News Center



#### **APEX ESG Report**

108 Annual Corporate Social Responsibility Report

107 Annual Corporate Social Responsibility Report

106 Annual Corporate Social Responsibility Report

105 Annual Corporate Social Responsibility Report

2021 Annual ESG Report

2020 Annual ESG Report

2021

2020

2019

2018

2017

2016

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WAREHOUSE	a second s

2022.11.25 Renewable Energy Phase 1 of Apex Solar Project was completed with the expected annual carbon...



2022.12.22 Sustainable Community

Apex Built the Solar Panel in a Northern Thailand Village. Assisting the Disadvantaged...

#### APEX ESG NEWS and Link

	- Ro
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	AREX CHICUT FACTOR
	40 % Recycle water

	Y2023	Y2024	Y2025	¥20
291.60				
622.08				
1,504.20				
321.01				
	843.66			
	3,300			
	598.41			
	370.60			
		3,500		
			4,500	
			1,800	
2,728.89	7,651.67	11,351.56	17,651.56	210,0
1.991.772	11.463,220	16.573,270	23,77,270	
224	2.85	11.35	17.65	
	62268 (50420) 32101 32101 0000 0000 0000 0000 0000 00	622.0 642.0   554.30 643.4   100 643.6   10	6220 6320   150120 63145   2101 63145   2101 63145   2101 63145   2101 7040   2000 7040   2000 7040   2000 7040   2000 7040   2000 1500   2	622.00 632.00 632.00   550.120 630.00 630.00   720.00 630.00 630.00   720.40 1.500 630.00   600 720.40 630.00   720.40 1.500 630.00   720.40 1.500 630.00   720.40 1.500 630.00   720.40 1.500 630.00   720.40 1.500 630.00   720.40 1.500 630.00   720.40 1.500 630.00   720.40 1.500 630.00   720.40 1.500 630.00   720.40 1.500 630.00   720.40 1.500 630.00   720.40 720.40 630.00   720.40 720.00 630.00   720.40 720.00 630.00   720.40 720.00 630.00   720.40 720.00 720.00   720.40 720.00 720.00   720.00 720.00



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# Thank You